



John G. Ullman
& Associates, Inc.

Comprehensive Wealth Management

Contact: Meghann LaFortune, Branding and Marketing Manager

John G. Ullman & Associates, Inc.

1 (800) 936-3785

lafortunem@jgua.com

FOR IMMEDIATE RELEASE

John G. Ullman & Associates Announces Corporate Expansion

Expansion includes increased footprint in New York's Southern Tier and Hudson Valley regions to prepare for substantial business growth over the long term.

Corning, NY (November 22, 2017)— John G. Ullman & Associates, Inc. (JGUA) is approaching 40 years of business as a Wealth Management and Investment Advice firm, headquartered in Corning, NY. Since 1978 the firm has grown organically, with great success. In an effort to broaden their reach and as the result of rigorous strategic planning efforts, the Senior Management team at JGUA is prepared to continue implementing a bold plan for substantial growth.

The early stages of implementation for JGUA's strategic growth initiatives have included rebranding efforts, the launch of a new website for the firm and the addition of a Marketing Department to the firm's internal roster, with Meghann LaFortune joining JGUA as Branding and Marketing Manager earlier this year. The firm has also hired several new Associate Advisors including three recent graduates from the Albany School of Law, and is in the midst of active recruitment efforts throughout the entire company. The overall projected growth of the firm will result in approximately 40 new professional positions to be added throughout all JGUA locations.

In addition to internal growth, JGUA is implementing plans to expand the firm's physical footprint to accommodate for the increased needs of the team. The firm has acquired the former WICK Office Building in Chemung County's Airport Corporate Park which is slated to be the future home of the JGUA Corporate Headquarters, positioned centrally for continued growth throughout the Finger Lakes Region of Upstate NY. Upon completion the new space will accommodate JGUA's growing team in addition to offering additional meeting space for clients meetings and other business needs. The current location of the firm's corporate headquarters is on East Market Street in Corning's Gaffer District. JGUA will maintain an active presence on Market Street in Corning, NY with a branch office that will continue to house employees and service clients. JGUA has an existing Branch Office in Rhinebeck, NY which will be relocating to a larger first floor space on Market Street in Rhinebeck in December 2017. The relocation of the Rhinebeck branch will broaden the desired reach of JGUA in the Hudson Valley of Upstate NY. As implementation of the firm's strategic plan continues, the need for additional branch offices in other markets is anticipated. The firm currently has a satellite office in Rochester, NY as well.

This evolutionary phase in the firm's operation is an exciting time for everyone affiliated with JGUA. As Jason Nickerson, Senior Vice President noted, "Throughout this important period of growth for our firm, we will not forget what got us here. A highly dedicated and hardworking team, our commitment to the highest levels of ethics and values and the uniquely proactive and comprehensive services we offer to our clients." Nickerson continued to discuss the firm's balanced investment philosophy and the unique opportunity the firm has had to make a meaningful impact in the lives of its clients "We truly value the close, personal relationships we have with our clients. It's not unusual for our team to work with three generations of the same family! We wouldn't have this opportunity to evolve and grow without the trust and support of our clients. Through the implementation of our plans for growth, we have the ability to continue establishing these special bonds in the personalized way that is so important to the work we do. This will enable us to continue making an impact for generations to come."

About John G. Ullman & Associates, Inc.:

John G. Ullman & Associates, Inc., was founded in Corning, NY in 1978. The firm is a Registered Investment Advisor (RIA) registered federally with the Securities & Exchange Commission. As an independent, fee-based investment management firm JGUA provides comprehensive wealth management strategies and services to their clients. The firm manages nearly \$900 million in client assets. More information is available at www.jgua.com. Follow us on, LinkedIn, Twitter, Facebook and the JGUA Blog.

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